

# Company Profile

Discover REALSOFT, the company which strives to pull together a diversity of silos, technologies and businesses to accompany a successful way forward. Every day we enrich our experience and knowledge towards the wider community. It is our philosophy as business technologists that make business sense.



### REALSOFT-ME.COM



### A LONG HISTORY, IN SHORT

# WE BECAME A POINT OF DIFFERENCE.

REALSOFT began life in 2002 with a registered branch office in Oman. REALSOFT started as a small business in the field of programming solutions, as REALSOFT continued to grow bigger and more experienced in the data management field, it has accelerated the growth of business and depth of support in the field of programming solutions and system integrations.

REALSOFT now represents a huge milestone in the data management field in the region, combined with professionalism and high quality. A combo that sums years of experience, hard work, and dedication all together.

### **WHO ARE WE?**

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"We also thank REALSOFT Advanced Applications, one of the national companies that we cherish and are proud of, which carried out the work the best way possible and was cooperative in fulfilling all the terms of reference put by the Department of Statistics and the Special Tenders Committee"

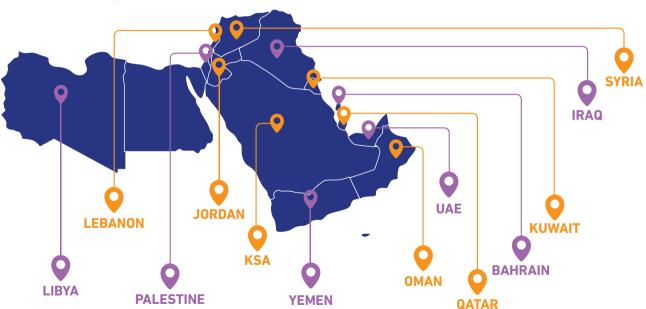
Jordanian Statistics Results Inauguration Ceremony

Dr. Qasem Al Zoubi Director General of DoS

"

### WHO ARE WE?

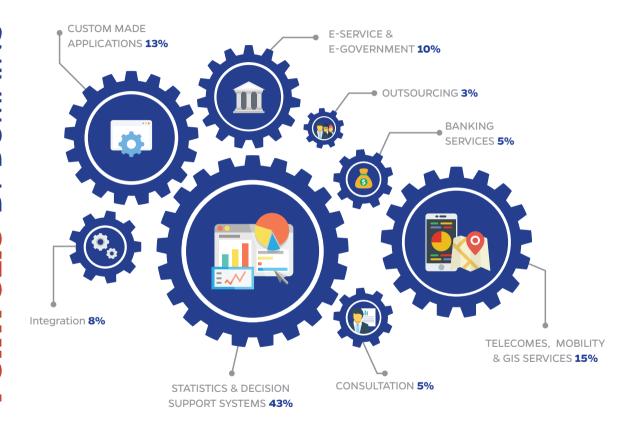
REALSOFT Advanced Applications works in 12 countries and operates on a diverse area of expertise.





simple words to show our unchanging principles and promising values to which we will always be dedicated. We in REALSOFT with our dedication and hard work are aspired to be a regional leader in enterprise-wide state-of-the-art software solutions with commitment to our clients' satisfaction.

# **BY DOMAINS**



### **OUR FOCUS**



### **CAN WE HELP YOU?**

LET US TELL YOU 2 THINGS.

### WE CAN HELP YOU.

### 1st THING.



REALSOFT has been a long-term trusted partner for governments, municipalities business and NGOs in the ME region since 2002; working closely with our clients allows us to act in their best interest over the long term. We have a proven range of combined technical knowledge and experience, timely response, and cost efficient services.

### HOW WE CAN HELP YOU.

### 2nd THING.

Once you embark on a new project whether big or small, it's absolutely normal to feel burdened and overwhelmed with the responsibility it carries, as you start to doubt every aspect and every detail, ...

Can I succeed with a fine quality and reasonable budget for this solution?

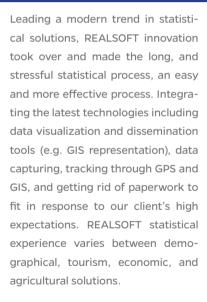
Will this project achieve an added value?

Will my project receive thumbs up or thumbs down?

These pressures can make a simple renovation, a daunting task, but REALSOFT wants to assure that our experienced and skillful teams are resourced appropriately for the ultimate benefit of our clients, with our high standards and strong sense of responsibility, we achieved a long list of innovation and acknowledged successes and we are willing to make this list grow longer.

### **CAN WE HELP YOU?**







### BI & DW

Alongside a comprehensive set of Data warehousing and Business Intelligence services, our people in REALSOFT own an extensive experience in the implementation of enterprise data warehousing, Data Mining, Data integration, Data Synchronization, and many other data services. A wide range of solutions that cover ministries, health and government institutions' needs.



REALSOFT inspection solutions, vary between specialist systems for tourism, labor, buildings, food safety, and violations inspection software. An integration of customizable solutions based on digital maps and can accommodate customer's particular preferences and expectations. These solutions can be either desktop applications or mobile applications.

### **CAN WE HELP YOU?**



## E-SERVICES & E-GOVERNMENT



# MOBILE APPLICATIONS & SOLUTIONS



### BANKING SOLUTIONS

Acknowledged as a trusted partner for the different governments in the ME region, REALSOFT has provided several solutions for governmental agencies utilizing modern approaches, and accompanying a wide experience in the design, development, implementation and support of E-services based on the state-of-the-art Service Oriented Architecture (SOA) paradigm.

Ever since developing the world's first PDA based Population and Dwelling Census for the Sultanate of Oman in 2003, REALSOFT and MobiSoft have successfully endeavored into various verticals including Census and Surveys, Municipal, Sales and Retail, Marketing, Inspections and GIS. With utilized synchronization, digital maps, and other modern technologies, REALSOFT aims to develop the best innovations.

In order to satisfy the increasing demand of modern banking services, REALSOFT opted to enhance procedures and optimize the steps required to facilitate the banking services and has capitalized on its wide spectrum of skills and offered its solutions to the banking sector and delivered systems using cuttinq-edge technologies in developing banking solutions for financial compliance (classification and provisioning of impaired facilities), returned cheques, registries systems, lovalty redemption, online bills payment, middleware integration, decision support systems and others auxiliary systems.

### REALSOFT-ME.COM



### **OUR SERVICES**

WE ARE CONTINUALLY DEVELOPING LEADING EDGE SOLUTIONS AND BUSINESS-CRITICAL IT SERVICES TO TECHNOLOGIES.



# OUTSOURCING FOCUSING ON COMPETENCIES INSTEAD OF IT INFRASTRUCTURE.

Our experts pride themselves by working with clients to transfer their expertise as well as ensuring their solutions to meet the clients' needs.

With a wide client base of customers from different countries, REALSOFT can boast an in-depth knowledge of the latest developments in data warehousing (DW), business intelligence (BI), databases and application development and understanding of the wider context in which we work. REALSOFT IT OUTSOURCING SERVICES INCLUDE:

BI & DW modeling and development.

IT Consulting Services
Requirements Study

Statistical systems.
Technology Infrastructure

Software Consulting
Software Programming



# CUSTOM MADE APPLICATIONS FREEING YOUR IDEAS AND HELP YOU MEET YOUR BUSINESS NEEDS THROUGH COSTUMED APPLICATIONS.

Our teams in REALSOFT thrive to build custom made applications to help meet the specific requirements of the clients and save their time and money. Through the use of highly advanced IT technologies, we carefully analyze the needs of the client so that we will be able to commend the optimal solution according to deadlines, assets and functions requirement implementation.

### **OUR SERVICES**



# MOBILE SURVEY & CENSUS SOLUTIONS TRANSFORMING PILES OF PAPER INTO DIGITIZED SOLUTIONS.

REALSOFT pioneers this niche market regionally and internationally. We were the first company ever to deliver paperless census solution based on Personal Digital Assistants (PDA).

- Mobile based survey solutions.
- Online wireless synchronization with back office database and systems using 4G/3G/GPRS.
- Offline data capturing in case wireless connection is not available.
- Integrating services to populate operation data stores and data warehouses with integrated and clean data.



### SYSTEMS INTEGRATION ONE SOLUTION FOR ALL.

Our teams in REALSOFT gained a solid experience in integrating Oracle environment with others platforms, a huge effort is put in the process of integrating the many applications into one complete solution ready to run on every platform easily and with no interjection or interference or conflicts

- Seamless integration with MQSeries.
- Transparent Reading and Generating XML directly with Oracle DB.
- Utilize SQL Server Integration Services (SSIS) for Data Warehousing & Data Integration.
- Transparent Oracle Database integration with Mail Servers.
- Transparent Database integration with TCP services.
- Publish and Consume Web Services.
- Exposing Flat files, Excel sheets and other ODBC compliant data source to Oracle SOL using heterogeneous services.
- Oracle Integration with IBM DB400 through DRDA.

### **OUR SERVICES**



### CONSULTING

# CAPTURING VALUE ACROSS BOUNDARIES & DELIVER QUALITY & PERFORMANCE THROUGH OUR MASTERY OF BUSINESS TECHNOLOGIES.

REALSOFT consulting team makes the best decisions to move your business forward with confidence, by harnessing the value of modern technologies, and providing business insight. We minimize the risks and get the best out of a new project before turning it to a bespoke solution.

Our consulting services spans many technologies and IT services. Our constant endeavor is to enable our clients to utilize latest technologies and following industry best practices for building robust applications.



### REALSOFT-ME.COM

### **OUR PRODUCTS**





### **OUR PRODUCTS**



lining statistical production systems to produce official statistics.

ادارة ومتابعية الأعميال الاحصائبية Management & Follow-Up Statistical Operations

ADAA provides a fully integrated dashboard and reporting engine, which contain data visualization and analytics capabilities to get Insights into the statistical production processes.

ADA'a is an integrated management system for managing and following up stati-

### **Key Features. include:**

- Top-down planning the statistical operations.
- Working with different departments across statistical products
- Support execution of statistical processes based on the international standard GSBPM
- Executive dashboards, Reports and KPI gauges
- Integration with other operation systems through web services
- Communication, notification and escalation
- Mobile Access (Android and iOS)

### **OUR PRODUCTS**



Al-khawarizmi is the perfect software for capturing respondent's attentions, when it comes to creating the perfect survey. A personalized survey design & workflow brings a tailored & a unique experience the respondents. An efficient & automated survey experience for survey designers & respondents to collect replies anytime & anywhere – smartphones, tablets & desktops. Al-khawarizmi also integrates with call centers systems to collect data over the phones.



What differentiate al-khawrizmi from other products on the market, is its ability to h&le big scale/complicated surveys, like populations, agriculture & socio-economic public surveys. The interrelations of questions groups & the integration with geo-spatial data & gis maps are a few key features in h&ling big scale surveys.

The software includes innovative & reporting analysis tools that are beneficial to the customers to gain more insights into the process behind the survey. Instant summary of survey results, dynamic & flexible reports with results visualization are a few key features in the data analysis & reporting.

The software has applied the highest possible st&ards related to security, so customers can be sure about data safety. A complete personalized software to manage the surveying process by adapting team roles, task assignments, data collection & transfer. The software runs in two ways – on premises & over the cloud.

### **PARTNERS**

PARTNERSHIPS TO DELIVER SATISFACTION.





### EFFORT BEARS MUCH FRUIT.

### 2019

Muscat Festival-Oman

**NCSI Migration-Oman** 

Ras Al Khaimah - UAE

**Health Insurance Department - Jordan** 

Social Security E-service - Jordan

### 2018

Agarat Abu Dhabi - UAE

**Economic Survey Shariah - UAE** 

HIES -Oman

Masarat - Jordan

Map Update Sharjah -UAE

Mivahuna - Jordan

MOI E-services Mobile-Jordan

Taif DWH-KSA

### 2017

Jordan Elections

MOI E-services Platform - Jordan

**SDMX Integration - Oman** 

Central statistical data warehouse Implementation & BI solution - Oman

**Muscat Festival survey** 

(Masdar) National Statistics Data platform - KSA

GaSTAT Monitoring Statistical Operations - KSA

standard international trade classification - Jordan

Etihad Bank Business Intelligence - Jordan

Housing Bank system - Jordan

Insurance services Integration - Jordan

**Sharjah Census** 

Palestine Refugee in Lebanon Census

**Ouality of Life Survey - UAE** 

Tahdeeth - UAE

Tabadul - UAE

Statistical Data related to Social Protection Survey - KSA

### 2016

**Palestine Census** 

**Ajman Census** 

Jordan Elections (2007/2010/2013)

**Customs System Migration - Jordan** 

Consumer Price Index - Oman

Arab Bank - Jordan

### 2015

**Jordan Census** 

**Shariah Census** 

Labor Force Survey II - KSA

Consumer Price Index - KSA

Registries System - Jordan

Integration with VISA, MasterCard Credit Card System – Jordan

### 2014

Returned Check System - Jordan

Credit Facilities Classification and Calculation
of Impairment Provisions - Jordan

Multi Indicator Cluster Survey - Oman & Iraq
Writ Service and Notice System - Jordan

Human Resource Procedures Survey - Jordan
GSC DSS (Decision Support System) - Oman

Business Intelligence Consultation - KSA

E-Fawateercom System - Jordan

The Health Behavior Pattern Survey and the Multiple Statistical Systems Project - UAE

Oman Social Comprehensive Survey (CS)

### 2013

NewCore Banking Integration - Jordan
eFAWATEERcom Middleware - Jordan
GIS Inspection System - Qatar
Health & Safety Mobile Inspection - Qatar
Labor Inspections Phase 2 - KSA
Salala Autumn Festival Survey - Oman

Dynamic Mobile-based Survey - Oman

**Oman Agriculture** 

Fish Landing Survey - Oman

Kingfish Monitoring Program - GCC Oman

Hajj Statistics - KSA

Labor Force Survey (LFS) I - KSA

Implementing a New Version from the BI System - KSA

Upgrade of Sehetna Portal - Jordan

Unfair Trade Alarm System (U.T.A) - Jordan

Data Warehousing & Data Modeling - Jordan

Building National Data bank (Data Warehouse) for the Kingdom Statistics - Jordan

Data Analysis and Dissemination System - Kuwait

Supply, Implementation, and Support of Software Packages for Comprehensive Demographic and Health Survey - UAE

### 2012

Check Digit System - Jordan

Returned Checks System - Jordan

TANMIAH: Implementing a Multi-Sectorial Decision Making Support Tool - Jordan

National Labour Market Data Warehouse and BI system - Phase 1 - KSA

**Jordan Customs Data Warehousing & Business** 

Intelligence System - KSA

Hajj Statistics - KSA

### 2011

Multi Indicator Cluster Survey - Oatar

Army Officers Management System - Jordan

Flexcube Reuters Integration - Jordan

Flexcube ECC Integration - Jordan

Sales and Income Tax Revamp - Jordan

Ministry of Labour Inspection System - Oatar

Labor Inspections Phase 1 -KSA

### 2010

Updating Buildings, Dwellings and Households Frames - UAE

Oman Census (Establishment, Dwelling and Population)

The General Population, Housing and Establishment Census - Oman

Private Sector Program (PSP) - Jordan

Social Information System (Bahrain 2009/2010)

PDA based Private Sector Project for Women Health Survey (Jordan 2009/10)

Non-Profit Organization Management System (Bahrain 2009/10)

Hotel Classification ICT System (Jordan 2009/10)

### 2009

Municipal Inspection & Fining System - KSA

Tourism Establishments Classification System - Oman

Automated Field Inspections & Violations - Oatar

Tourism Establishments Classification System - Oman

Inbound/Outbound Survey - Oman

Salalah Autumn Survey - Oman

Dates Survey - Oman

Multi Purposes Survey - Oman

Fishing Violations System - Oman

Fishing Price Survey - Oman

Labor Force & Job Creation Survey - KSA

Private Sector Project for Women Health Survey (PSP) - Bahrain

### 2008

Parking Violation System - Jordan

Operational Data Store (ODS) - Risk View - Jordan

Jordan Customs BI Solution Phase I - Jordan

**Higher Education BI System - Oman** 

Miyahuna Survey - Jordan

Consumer Price Index (CPI) - Jordan

Administration System - JEDCO. Jordan

Administration System - JUMP, Jordan

ETL System for Citizen Portal - Jordan

Oracle MO Series Integration - Bahrain

Establishment Framework - Oman

Labor Force Survey (LFS) - Oman

Household Income and Expenditure Survey - Oman

Fire Department System - Portal, Kuwait

Fish Exports & Imports Survey - Oman

Tourism Establishments Classification and Survey System Upgrade - Oman

### 2007

Jordan Agricultural Census

Sufieleh Fish Survey - Oman

Fish Landing - Oman

m-Marketing Survey - Jordan

Ministry of Social Development Portal - Bahrain

Bahrain Army Portal - Bahrain

Unified E-Services - Citizen Services Center, Syria

Web System for Sundries, Certificates and Returned Checks - Jordan

Credit Facilities Classification and Calculation of Impairment Provisions - Jordan

### 2006

Consumer Price Index Upgrade - Oman

Tourism Establishments Classification System - Oman

Consumer Price Index (CPI) - Libya

Population Census - Libya

PDA Parking Reservation and Violation System through SMS – Pilot Project, Jordan

PDA Based Fisheries Survey - Oman

Tourism Establishments Classification System - Oman

### 2005

Population Census - Kuwait

Household & Housing Units Census - Kuwait

Parking Violation System - Oman

**Boat Count - Oman** 

### 2004

Arrivals & Departure Survey - Oman

**Oman Agricultural Census** 

PDA Parking Reservation and Violation System through SMS - Oman

Salala Festival Survey - Oman

### 2003

Social and Economic Indicators DB - Oman

**Human Resources Development DSS - Jordan** 

E-Services for Social Funds - Jordan

PDA based Mobile Labor Force Safety

Inspection - Qatar

**Population Census - Oman** 

Consumer Price Index (CPI) - Oman

Rented Units - Oman

Household & Housing Units Census - Oman

Establishments Census - Oman

### 2002

Housing and Urban Development Information

System - Jordan

**OLAP Reporting Pilot Project - Oman** 

GTZ Project - Jordan

### **STATISTICAL CENSUS &**

### **SURVEY PROJECTS**

### +100 PROJECTS AND STILL COUNTING.

Since the very beginning, REALSOFT was the regional leader to draw a different outline and future for census and survey projects. In addition to the traditional way to collect statistical data, REALSOFT provides register based statistical systems and has provided statistical solutions for population, housing and agricultural censuses, socio-economic indicators, household income and expenditure, labor force survey, e-services for pension funds, social information systems, citizen services centers and social development portals.



# A RELIABLE, PROFESSIONAL TEAM WITH THE EXPERIENCE YOU NEED

YOUNG, EXPERIENCED, AND INSPIRED.

REALSOFT now employs 100+ people operating in 7 countries and have partners in 5 other countries. From Architects, Techno-functional Experts, Quality Engineers and Operations team, Management, and others working together closely to ensure the highest levels of customer satisfaction in this high technology industry.

All our employees are well qualified, enthusiastic and are willing to invest all their experience in their work.

Our management team, has been together for over **FOURTEEN** years now. This provides comfort and confidence that the high standards for which we are sort are deeply ingrained as a part of our work culture.



# **POWERING**BUSINESS WITH OUR SOLUTIONS.

### If you seek:

True collaboration with customers and partners.

Complete understanding of customer's business.

Persistence in finishing the job whatever it takes.

then you need to contact us now.

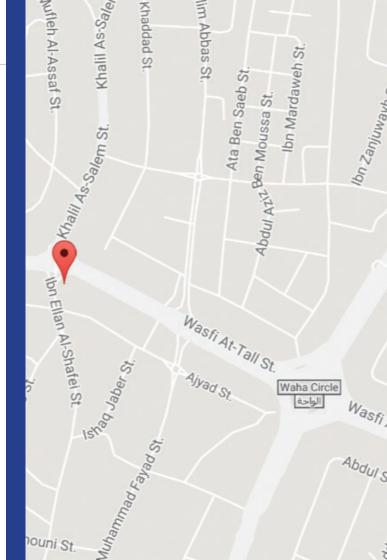
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### FIND US

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