Mobile Van Sales (m-VS)

Sustaining your share in a market place where new competition is constantly emerging has never been harder. This is particularly true for manufacturing and retail businesses where products of identical, if not better, quality and lower price are readily available for customers which negatively affects customer loyalty and reduces switching barriers.

To counteract such effects and retain customer loyalty, Mobile Van Sales (M-VS) allows companies to maintain the quality and timeliness of their services through empowering sales professionals with up to date, mission critical information in field. m-VS reduces long sales cycles and time spent on administrative paperwork allowing sales professionals to focus on profitable customer relationships.

m-VS is a modular Sales Force Automation System which assists your sales professionals in realizing their targets and closing new deals, while giving supervisors effective sales force management tools.
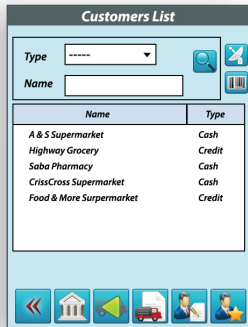
Features:

- Bilingual interface
- WM, Android & iOS support
- Barcode scanning & RFID for item and customer identification and search
- Infield receipt printing
- Backend integration with various ERP systems
- Highly configurable and customizable

Modules:

m-VS consists of a number of core van sales modules with optional add-on modules providing extra features

Core Modules:

Customers List

Name	Type
A & S Supermarket	Cash
Highway Grocery	Credit
Saba Pharmacy	Cash
CrissCross Supermarket	Cash
Food & More Surpermarket	Credit

Type ------
Name

Journey Plan

- Navigation & routing functionalities to destination through 3rd party integration
- Out of route visits and bank deposits

Journey Plan

Date

Journey Date	Planned	Done	Status
1/10/2011	15	15	Closed
1/10/2011	10	7	Suspended
1/10/2011	20	18	Closed
1/10/2011	13	5	Open
1/10/2011	11	0	New
1/10/2011	17	0	New

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Customers

- Support for cash and credit customers
- Search for customers through barcode, RFID or GPS proximity

m-VS Core Modules

Van Stock Management

- Stock count
- Goods swap
- Goods return

Synchronization

- GPRS, 3G, Wireless & cable options

Customer Visit

Customer Name :	A & S Supermarket
Type :	Credit
Last Order :	1/10/2011
Remarks :	Wants samples on next visit

SALE Sale Order | Order Tacking | Pre Orders
Swapping | Goods Return | Stock Count
Close Visit | Payment | Notes
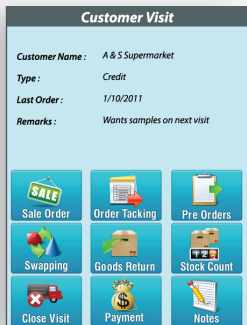
Order Management

- Delivery of pre-orders
- Order taking for future delivery
- Perform direct sales
- Proof of delivery though electronic signature capture

Financials & Bank Deposits

- Complete handling of credit sales: credit and debit entries, credit limit, outstanding balance, ...etc
- Cash & cheque collection
- Payment tracking

Bank Deposits

Amount   JOD
Payment Type ------
Bank ------
Account ---- +

Type	Amount	Bank	Account
Cash	100	Arab Bank	12334/332

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Add-on Modules:

Navigation & Routing

- Navigation & routing functionalities through 3rd party integration

MobiTracker

- Online and offline tracking capabilities for sales professionals